



Second Career Program Research Document

B409
Strategic Relationship Marketing
Program (Postgraduate)



Community
Partnerships Office

PROGRAM LOCATION

Section	Description	Information
1.1	Program Location	Centre for Business / School of Marketing St. James Campus, 200 King St. East, Toronto, ON
1.2	For map and TTC information please use this link	http://www.georgebrown.ca/maps_and_directions.aspx#StJames

2 TRAINING PROGRAM

Section	Description	Information
2.1	Program website	http://www.georgebrown.ca/b409-2019-2020/ Here you will find the following information on the B409 program: <ol style="list-style-type: none"> 1. Starting dates and duration of the program 2. Program description 3. Program standards and outcomes 4. Program outline and required courses 5. Careers and Post-Graduate Study Opportunities 6. Tuition and Fees 7. Admission Requirements 8. Health Policy and allergy information 9. Program contact information 10. Link to download the program information pdf guide
2.2	Course Outline	Detailed course outlines can be found at: http://www.georgebrown.ca/CO/gbc/programs/B409.html
2.3	Is a cooperative placement part of the program? If so, how long is the placement?	Yes, the program includes a one semester co-op term. Contact the program coordinator for more details.

Section	Description	Information
2.4	Describe any other hands-on experiences included in this program	Hands-on experiences include case studies, role plays, experiential self-assessments etc.
2.5	Is the curriculum fixed, or is it possible to develop an individual plan?	The program curriculum is generally fixed. In order to graduate from this program, you must successfully complete 13 courses.
2.6	How long has the school been offering this program?	George Brown has been helping to launch careers in business and financial services for more than 35 years.

3 EMPLOYMENT OUTLOOK

Section	Description	Information
3.1	National Occupational Classification (NOC) occupational group	Business Development Officer and Marketing Researchers and Consultants
3.2	NOC Code	4163
3.3	NOC Skill Level	A (please confirm with an employment counselor. NOC A does not guarantee entry into a managerial profession)
3.4	What are the labour market conditions for this occupation?	Please check the GBC Career Coach website for job/labour market information for this program/career. Career Coach offers current, local information about all jobs in the GTA, including an overview of each profession and a list of currently available positions in a given field. The data are not limited to industries supported by programs offered at George Brown College; however where we do offer relevant programs, students are presented with options for consideration that lead them into our own program pages. http://cc.georgebrown.ca/

3.5	Are other licenses or certifications required for this occupation?	No.
3.6	Within the last 3 years, what percentage of students completed this program?	Approximately 92 percent.
3.7	What percentage of students who completed this program are employed in jobs related to the program? Are the jobs full-time, part-time or contract?	Data shows that 83 percent of graduates are employed, 73 percent of employed graduates are employed in a related field, 81 percent in full time positions. (Graduate Employment Report, 2017-2018 of students who graduated in 2016-2017)
3.8	Who hires graduates of this program? Who are the employers? (provide examples.)	Employers of graduates include: Assure Financial <ul style="list-style-type: none"> • BMO Nesbitt Burns • CPP Investment Board • Excel Funds Management • KPMG LLP • Laurentian Financial Services • One Financial • Premier Financial Group • TD Canada Trust, and • Towers Perrin
3.9	What is the program's/institutions reputation with employers in the industry/sector?	In Toronto, no one is more connected with the needs of the financial sector than George Brown's Centre for Financial Services. We work hand-in-hand with the biggest players and leading industry associations to design unique programs that prepare you for a wide range of career opportunities. With regard to the College in general, in a 2006 Environics poll on post-secondary institutions in Ontario, Greater Toronto Area residents (who themselves or whose family members are in college or are college-

		bound) name George Brown the province's "best college." Most respondents, when asked which college they would attend, make George Brown their top pick. (The next most popular college trails George Brown by almost 10 points.)
3.10	Can I contact current students or graduates of the program?	The college cannot give out contact information for current students or graduates. Student testimonials are available on the School of Business webpage: http://www.georgebrown.ca/cfb/

4 ADMISSION/ENTRANCE REQUIREMENTS

Section	Description	Information
4.1	Admission/Entrance Requirements	Please see the B409 program webpage for more information on admission requirements for this program. http://www.georgebrown.ca/b409-2019-2020/ Please visit George Brown College Admissions webpage for more information on: <ol style="list-style-type: none"> 1. How to apply 2. Admission and Placement Assessments 3. Admissions Policies and FAQs 4. Entry Advising Services http://www.georgebrown.ca/admissions/

5 COSTS

Section	Description	Information
5.1	What is the tuition cost?	Semesters 1&2 = \$4,217.00 Co-op Course = \$450 Total = \$4,667.00 (2018-19)
5.2	Must additional supplies be purchased through the training institution?	No.

Section	Description	Information
5.3	What is the cost of books?	\$1,100.00
5.4	Is there an application fee or registration fee?	<p data-bbox="613 363 670 394">Yes.</p> <p data-bbox="613 407 1279 443">Ontario College Application Service (OCAS): \$95.00</p> <p data-bbox="613 495 1396 575">International document assessment (if necessary) for document return \$60.00 plus \$10</p> <p data-bbox="613 632 1295 667">George Brown College fee deferral: \$500.00</p>