

**- Curriculum Planner –  
B163 - Business Administration: Retail with Work Experience  
Start Date: 2019 – 2020**

<b>SEMESTER 1</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
BUS 1038	Business Concepts I	NONE
COMM 1007	College English	NONE
COMP 1010	Business Computer Applications I	NONE
HRM 1008	Fundamentals of Human Resources	NONE
MARK 1020	Principles of Marketing I	NONE
MATH 1008	Math for Business & Management	NONE

<b>SEMESTER 2</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
ACCT 1036	Principles of Accounting	NONE
BUS 1040	Project Management	NONE
COMM 1034	Professional Communication I	COMM 1007
COMP 1115	Business Computer Applications II	COMP 1010
MGMT 2037	Retail Management	MARK 1020
PSY 1129	Organizational Behavior	NONE

<b>SEMESTER 3</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
MARK 1002	Professional Selling	MARK 1020
MGMT 1034	Retail Marketing	MARK 1020
MGMT 2036	Customer Service	MARK 1020
MGMT 4009	Operations Management	MATH 1138
STAT 1012	Business Statistics	MATH 1138
GHUM 1087	Successful Social Relations	NONE
BUS 1000	Work Experience Prep Course	COMM 1007 & 3.0 GPA

<b>SEMESTER 4</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
ACCT 2031	Managerial Accounting	ACCT 1036
BUS 1041	Small Business Management	BUS 1038
BUS 1044	Business Law	NONE
MGMT 3013	Shopper Research	MARK 1020
STS 1037	Career Planning and Development	NONE
<b>Select One General Education Elective</b>		

<b>SEMESTER 5</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
ECON 1032	Macroeconomics	NONE
MGMT 1020	Management Decision Making	MGMT 4009 & ACCT 2031
MGMT 2040	Retail Logistics	MGMT 2037
MATH 1138	Retail Math	MATH 1008
<b>Select One Business Elective</b>		
<b>Select One General Education Elective</b>		

<b>SEMESTER 6</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
MGMT 3022	Omni-Channel	MGMT 1034
MGMT 3021	Retail Computer Simulation	Successful Completion of Semester 5
MGMT 3012	Store Design	MGMT 1034
<b>Select Two Business Electives</b>		
<b>Select One General Education Elective</b>		

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In order to graduate from the **B163 program**, you need to complete **37 courses**: **31** Mandatory courses, **3** Business Electives, and **3** General Education Electives and complete **2** Work Experience (Coop or Internship) Terms.

Depending on the results of your placement tests, you may be required to take COMM 1003 (English Skills) or CESL 1003 (English Skills-ESL) before progressing to COMM 1007. Similarly, you may be required to take MATH1027 (Business Math with Remediation) before progressing to MATH 1138. COMM1003/CESL 1003 and MATH 1027 **do not** count towards the 37 courses required for graduation, and **you will be charged for these extra courses**. Please speak to the Business Office staff if you need any assistance.

**General Education Courses (Semester Three, Four, Five, and Six):** You must complete **4** General Education courses. **1** mandatory (“Successful Social Relations” - GHUM 1087) and **3** chosen from at least **2** of the following categories: Social Sciences (GSSC), Arts and Humanities (GHUM) or Science and Technology (GSCI).

**You are required to make up any failed or dropped courses before you are eligible to graduate.** You can make up these classes during the day, and some are offered in the evening through Continuing Education. Please check with the Business Office staff to ensure that the Continuing Education courses are equivalent to what is taught in the full-time program. Please note that some courses may not be offered in every semester. Our staff can assist you in any special timetable requirements you may have.

**Business Electives (Semester Five and Six):**

Course Codes	Business Electives	Pre-requisite
BUS 3015	Applied Business Planning	MARK 1020, ACCT 2031, MATH 1008 & HRM 1008
CMMK 1114	Business Research & Report Writing	COMM 1034
CMMK 1127	The Business Media in Canada	COMM 1034
CMMK 1156	Talking Business	COMM 1034
COMP 1113	Principles of E-Business I	COMP 1010

Course Codes	Business Electives	Pre-requisites
ECON 1021	Environmental Economics	ECON 1031 or ECON 1032 or ECON 1034
HRM 2027	Coaching for Effective Performance Management	HRM 1008
MARK 2053	Negotiation Skills	NONE
MGMT 3014	Field Based Advanced Coaching	HRM 2027 and by interview only
MGMT 3015	Quality Improvement through Lean/Six Sigma	None