

**– Curriculum Planner –**  
**B150 – Business Administration: Finance with Work Experience**  
**Start Date: 2022 – 2023**

<b>Semester 1</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
BUS 1038	Business Concepts I	<b>NONE</b>
COMM 1007	College English	<b>NONE</b>
ECON 1032	Macroeconomics	<b>NONE</b>
FIN 1003	Financial Systems in Canada	<b>NONE</b>
CMMK 1087	Human Skills	<b>NONE</b>
MARK 1020	Principles of Marketing I	<b>NONE</b>
MATH 1191	Mathematics of Finance	<b>NONE</b>

<b>Semester 2</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
ACCT 1001	Accounting Fundamentals I	<b>NONE</b>
COMM 1034	Professional Communications I	<b>COMM 1007</b>
COMP 1010	Business Computer Applications I	<b>NONE</b>
FIN 1011	Fundamentals of Financial Planning	<b>NONE</b>
PSY 1129	Organizational Behaviour	<b>NONE</b>
<b>Select One General Education Elective</b>		

<b>Semester 3</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
BUS 1000	Work Experience Prep Course	<b>COMM 1007 &amp; 3.0 GPA</b>
BUS 1056	Business Presentation Skills	<b>COMM 1007</b>
FIN 1035	Retirement Planning	<b>FIN 1011</b>
FIN 2035	Consumer Behaviour & Financial Needs	<b>MARK 1020</b>
FIN 2061	Canadian Investments I	<b>NONE</b>
LAW 1011	Business and Family Law	<b>NONE</b>
STAT 1010	Quantitative Methods I	<b>MATH 1191</b>
<b>Select One General Education Elective</b>		

<b>Semester 4</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-requisite</b>
ACCT 2028	Taxation I	<b>ACCT 1001</b>
FIN 2052	Post Retirement and Estate Planning	<b>FIN 1035</b>
FIN 2003	Money Management and Software	<b>FIN 1011</b>
FIN 2062	Canadian Investments II	<b>NONE</b>
FIN 2063	Insurance in Financial Planning	<b>NONE</b>
STS 1037	Career Planning & Development	<b>NONE</b>
<b>Select One General Education Elective</b>		

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**Financial Services Specialization**

<b>Semester 5</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-Requisite</b>
COMP 1115	Business Computer Applications II	<b>COMP 1010</b>
FIN 1034	Customer Service	<b>NONE</b>
FIN 3005	Call Centre Operations	<b>NONE</b>
HRM 1008	Fundamentals of Human Resource Management	<b>NONE</b>
MARK 2027	Sales Training and Client Mgmt.	<b>MARK 1020</b>
MARK 2028	Marketing Financial Services	<b>MARK 1020</b>

**Financial Planning Specialization**

<b>Semester 5</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-Requisite</b>
COMP 1115	Business Computer Applications II	<b>COMP 1010</b>
FIN 1034	Customer Service	<b>NONE</b>
FIN 2005	Income Tax Planning	<b>ACCT 2028</b>
FIN 2054	Advanced Topics in Financial Planning	<b>FIN 2052 and FIN 2063</b>
HRM 1008	Fundamentals of Human Resources Management	<b>NONE</b>
MARK 2027	Sales Training and Client Mgmt.	<b>MARK 1020</b>

<b>Semester 6</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-Requisite</b>
BUS 1040	Project Management	<b>NONE</b>
BUS 1041	Small Business Management	<b>BUS 1038</b>
FIN 1033	Advertising & Promotion	<b>MARK 1020</b>
FIN 2033	Introduction to Bank Financials Management	<b>FIN 1003</b>
FIN 3007	Financial Technology	<b>NONE</b>
<b>Select One Business Elective</b>		

<b>Semester 6</b>		
<b>Course Code</b>	<b>Courses (Mandatory)</b>	<b>Pre-Requisite</b>
BUS 1040	Project Management	<b>NONE</b>
BUS 1041	Small Business Management	<b>BUS 1038</b>
FIN 2008	Advanced Financial Planning & Ethics	<b>FIN 2054</b>
MARK 2028	Marketing Financial Services	<b>MARK 1020</b>
<b>Select Two Business Electives</b>		

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In order to graduate from the B150 program, you need a total of **40** courses and complete **2** Work Experience terms. Work Experience term can be Coop, Internship, Simulation, Consulting, or Research projects.

Financial Services

**36** Mandatory courses, **1** Business Elective and **3** General Education Electives.

Financial Planning

**35** Mandatory courses, **2** Business Electives and **3** General Education Elective

The Mandatory courses for the first 4 semesters are common to all students. At the end of semester 4, students can choose their Specialization option:

Financial Services or Financial Planning.

Depending on the results of your placement tests, you may be required to take COMM1000 (Introduction to College Communication) before progressing to COMM1007. Similarly, you may be required to take MATH1027 (Business Math with Remediation) before progressing to MATH1191. COMM1000 and MATH1027 do not count towards the **40** courses required for graduation, **and you will be charged for these extra courses**. Please speak to the Business Office staff if you need any assistance.

**General Education Courses (Semester Two, Three and Four):** You must complete 3 General Education courses chosen from at least 2 of the following categories: Social Sciences (GSSC), Arts and Humanities (GHUM) or Science and Technology (GSCI).

You are required to make up any failed or dropped courses before you are eligible to graduate. You can make up these courses during the day, and some are offered in the evening through Continuing Education. Please check with the Business Office staff to ensure that the continuing education courses are equivalent to what is taught in the full-time program. Note that some courses may not be offered in every semester. Our staff can assist you in any special timetable requirements you may have.

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**Business Electives (Semester Six):**

**Financial Services Specialization**

Course Code	Business Electives	Pre-requisite
BUS 3015	Applied Business Planning	<b>MARK 1020, ACCT 1001, MATH 1191 &amp; HRM 1008</b>
CMMK 1114	Business Research & Report Writing	<b>COMM 1034</b>
CMMK 1127	The Business Media in Canada	<b>COMM 1034</b>
CMMK 1156	Talking Business	<b>COMM 1034</b>
COMP 1113	Principles of E-Business	<b>COMP 1010</b>
ECON 1021	Environmental Economics	<b>ECON 1031 or ECON 1032 or ECON 1034</b>

Course Code	Business Electives	Pre-requisite
ECON 1031	Microeconomics	<b>NONE</b>
HRM 2021	Compensation	<b>HRM 1008</b>
HRM 2027	Coaching for Effective Performance Management	<b>HRM 1008</b>
MARK 2053	Negotiation Skills	<b>NONE</b>
MGMT 1035	Global Trade Assessment	<b>MARK 1020</b>
MGMT 3008	International Trade Finance	<b>MGMT 1035</b>
STAT 2011	Quantitative Methods II	<b>STAT 1010</b>

**Financial Planning Specialization**

Course Code	Business Electives	Pre-requisite
BUS 3015	Applied Business Planning	<b>MARK 1020, ACCT 1001, MATH 1191 &amp; HRM 1008</b>
COMP 1113	Principles of E-Business	<b>COMP 1010</b>
ECON 1021	Environmental Economics	<b>ECON 1031 or ECON 1032 or ECON 1034</b>
ECON 1031	Microeconomics	<b>NONE</b>

Course Code	Business Electives	Pre-requisite
FIN 1033	Advertising & Promotion	<b>MARK 1020</b>
MARK 2053	Negotiation Skills	<b>NONE</b>
MGMT 1035	Global Trade Assessment	<b>MARK 1020</b>
MGMT 3008	International Trade Finance	<b>MGMT 1035</b>