## - Curriculum Planner -

B150 - Business Administration: Finance with Work Experience
Start Date: 2021-2022

| Semester 1 |  |  |
| :--- | :--- | :--- |
| Course Code | Courses (Mandatory) | Pre-requisite |
| BUS 1038 | Business Concepts I | NONE |
| COMM 1007 | College English | NONE |
| ECON 1032 | Macroeconomics | NONE |
| FIN 1003 | Financial Systems in Canada | NONE |
| GHUM 1087 | Successful Social Relations | NONE |
| MARK 1020 | Principles of Marketing I | NONE |
| MATH 1191 | Mathematics of Finance | NONE |


| Semester 2 |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
| Course Code | Courses (Mandatory) | Pre-requisite |  |  |
| ACCT 1001 | Accounting Fundamentals I | NONE |  |  |
| COMM 1034 | Professional Communications I | COMM 1007 |  |  |
| COMP 1010 | Business Computer Applications I | NONE |  |  |
| FIN 1011 | Fundamentals of Financial Planning | NONE |  |  |
| PSY 1129 | Organizataional Behaviour | NONE |  |  |
| Select One General Education Elective |  |  |  |  |


| Semester 3 |  |  |
| :--- | :--- | :--- |
| Course Code | Courses (Mandatory) | Pre-requisite |
| BUS 1000 | Work Experience Prep Course |  |
| BUS 1056 | Business Presentation Skills | COMM 1007 |
| FIN 1035 | Retirement Planning | FIN 1011 |
| FIN 2035 | Consumer Behaviour \& Financial | MARK 1020 |
| FIN 2061 | Needs | Canadian Investments I |
| LAW 1011 | Business and Family Law | NONE |
| STAT 1010 | Quantitative Methods I | NONE |
| Select One General Education Elective | MATH 1191 |  |


| Semester 4 |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
| Course Code | Courses (Mandatory) | Pre-requisite |  |  |
| ACCT 2028 | Taxation I | ACCT 1001 |  |  |
| FIN 2052 | Post Retirement and Estate Planning | FIN 1035 |  |  |
| FIN 2003 | Money Management and Software | FIN 1011 |  |  |
| FIN 2062 | Canadian Investments II | NONE |  |  |
| FIN 2063 | Insurance in Financial Planning | NONE |  |  |
| STS 1037 | Career Planning \& Development | NONE |  |  |
|  |  |  |  |  |

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## Financial Services Specialization

| Semester 5 |  |  |
| :--- | :--- | :--- |
| Course Code | Courses (Mandatory) | Pre-Requisite |
| COMP 1115 | Business Computer Applications <br> ॥ | COMP 1010 |
| FIN 1034 | Customer Service | NONE |
| FIN 3005 | Call Centre Operations | NONE |
| HRM 1008 | Fundamentals of Human <br> Resource Management | NONE |
| MARK 2027 | Sales Training and Client Mgmt. | MARK 1020 |
| MARK 2028 | Marketing Financial Services | MARK 1020 |


| Semester 6 |  |  |
| :--- | :--- | :--- |
| Course Code | Courses (Mandatory) | Pre-Requisite |
| BUS 1040 | Project Management | NONE |
| BUS 1041 | Small Business Management | BUS 1038 |
| FIN 1033 | Advertising \& Promotion | MARK 1020 |
| FIN 2033 | Introduction to Bank Financials <br> Management | FIN 1003 |
| FIN 3007 | Financial Technology | NONE |
|  |  |  |

## Financial Planning Specialization

| Semester 5 |  |  |
| :--- | :--- | :--- |
|  |  |  |
| COMP 1115 | Business Computer Applications II | COMP 1010 |
| FIN 1034 | Customer Service | NONE |
| FIN 2005 | Income Tax Planning | ACCT 2028 |
| FIN 2054 | Advanced Topics in Financial <br> Planning | FIN 2052 and <br> FIN 2063 |
| HRM 1008 | Fundamentals of Human Resources <br> Management | NONE |
| MARK 2027 | Sales Training and Client Mgmt. | MARK 1020 |


| Semester 6 |  |  |
| :--- | :--- | :--- |
| Course Code | Courses (Mandatory) | Pre-Requisite |
| BUS 1040 | Project Management | NONE |
| BUS 1041 | Small Business Management | BUS 1038 |
| FIN 2008 |  <br> Ethics | FIN 2054 |
| MARK 2028 | Marketing Financial Services | MARK 1020 |
| Select Two Business Electives |  |  |

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In order to graduate from the B150 program, you need a total of 40 courses and complete 2 Work Experience (Coop or Internship) Terms.
Financial Services
35 Mandatory courses, 1 Business Elective, and 1 Mandatory General Education course and 3 General Education Electives.
Financial Planning
34 Mandatory courses, 2 Business Electives, and 1 Mandatory General Education course and 3 General Education Electives.
The Mandatory courses for the first 4 semesters are common to all students. At the end of semester 4, students can choose their Specialization option: Financial Services or Financial Planning.

Depending on the results of your placement tests, you may be required to take COMM 1003 (English Skills) or CESL 1003 (English Skills-ESL) before progressing to COMM 1007.
Similarly, you may be required to take MATH 1027 (Business Math with Remediation) before progressing to MATH 1191. COMM 1003/CESL 1003 and MATH 1027 do not count towards the 40 courses required for graduation, and you will be charged for these extra courses. Please speak to the Business Office staff if you need any assistance.

General Education Courses (Semester One, Two, Three and Four): You must complete 4 General Education courses. 1 mandatory ("Successful Social Relations" - GHUM 1087) and 3 chosen from at least 2 of the following categories: Social Sciences (GSSC), Arts and Humanities (GHUM) or Science and Technology (GSCI).

You are required to make up any failed or dropped courses before you are eligible to graduate. You can make up these courses during the day, and some are offered in the evening through Continuing Education. Please check with the Business Office staff to ensure that the continuing education courses are equivalent to what is taught in the full-time program. Note that some courses may not be offered in every semester. Our staff can assist you in any special timetable requirements you may have.

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## Business Electives (Semester Six):

Financial Services Specialization
Financial Services Specialization

| Course Code | Business Electives | Pre-requisite |
| :--- | :--- | :--- |
| BUS 3015 | Applied Business Planning | MARK 1020, <br> ACCT 1001, <br>  <br> HRM 1008 |
| CMMK 1114 | Business Research \& Report <br> Writing | COMM 1034 |
| CMMK 1127 | The Business Media in Canada | COMM 1034 |
| CMMK 1156 | Talking Business | COMM 1034 |
| COMP 1113 | Principles of E-Business | COMP 1010 |
| ECON 1021 | Environmental Economics | ECON 1031 or <br> ECON 1032 or <br> ECON 1034 |


|  |  |  |
| :--- | :--- | :--- |
| ECON 1031 | Microeconomics | NONE |
| HRM 2021 | Compensation | HRM 1008 |
| HRM 2027 | Coaching for Effective Performance <br> Management | HRM 1008 |
| MARK 2053 | Negotiation Skills | NONE |
| MGMT 1035 | Global Trade Assessment | MARK 1020 |
| MGMT 3008 | International Trade Finance | MGMT 1035 |
| STAT 2011 | Quantitative Methods II | STAT 1010 |


| Financial Planning Specialization |
| :--- |
| Course Code Business Electives Pre-requisite <br> BUS 3015 Applied Business Planning MARK 1020, <br> ACCT 1001, <br>  <br> HRM 1008 <br> COMP 1113 Principles of E-Business COMP 1010 <br> ECON 1021 Environmental Economics ECON 1031 or <br> ECON 1032 or <br> ECON 1034 <br> ECON 1031 Microeconomics NONE |


| Course Code | Business Electives | Pre-requisite |
| :--- | :--- | :--- |
| FIN 1033 | Advertising \& Promotion | MARK 1020 |
| MARK 2053 | Negotiation Skills | NONE |
| MGMT 1035 | Global Trade Assessment | MARK 1020 |
| MGMT 3008 | International Trade Finance | MGMT 1035 |

