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Job-winning References

CHOOSING REFERENCES	References should be people who will present you positively to the employers, know you well and are able to speak about your qualifications. Former supervisors should be your first choice. If that is not possible, the best alternative would be people who are well-aware of your skills, such as teammates, teachers, volunteer coordinators or community leaders.
TYPES OF REFERENCES	 Professional (work-related) Educational (academic) acceptable for students with little or no job experience Personal (character) acceptable for current students with no job experience
NUMBER OF REFERENCES	Three references are generally considered standard. Employers usually ask for three references, but in many cases may only check two. However, be prepared to produce four (as not all references may be reachable by employers). It is always better to have one more reference than required.
ASKING PERMISSION & KEEPING REFERENCES INFORMED	Make sure that you ask a potential reference first if they are comfortable being your reference. Most professionals usually are more than happy to do so, but consent is important. Also, keep references informed about the jobs you are applying for and provide them with applicable information that may assist them in providing a positive reference for you.

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DO NOT INCLUDE REFERENCES ON YOUR RESUME Never list references on your resume. You do not want your references being called before you have a chance to let them know. Keep your references on a separate sheet and provide them only when they are specifically requested which is usually at the interview stage.

EXAMPLE REFERENCE LIST:

AMBER LOI

Toronto, ON M2B 1X9 | 416-415-5000 amberloi@georgebrown.ca www.linkedin.com/in/amberloi

REFERENCE LIST

Suresh Kumar Restaurant Manager, Tim Hortons 100 Yonge St. Toronto ON M41 1M1 416-100-5001 skumar@timhortons.com

Cindy Li

Team Lead, TD Bank (Telephone Banking Division) 200 Queen St. W Toronto ON M5X 1T4 416-555-1100 ext. 321 cli@tdbank.ca

Wendy Whiteberry

Professor - Community Services, George Brown College 200 King St. East Toronto, ON M5A 3W8 416-415-5000 ext. 555 wwhiteberry@georgebrown.ca

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